



THE UNIVERSITY *of* EDINBURGH

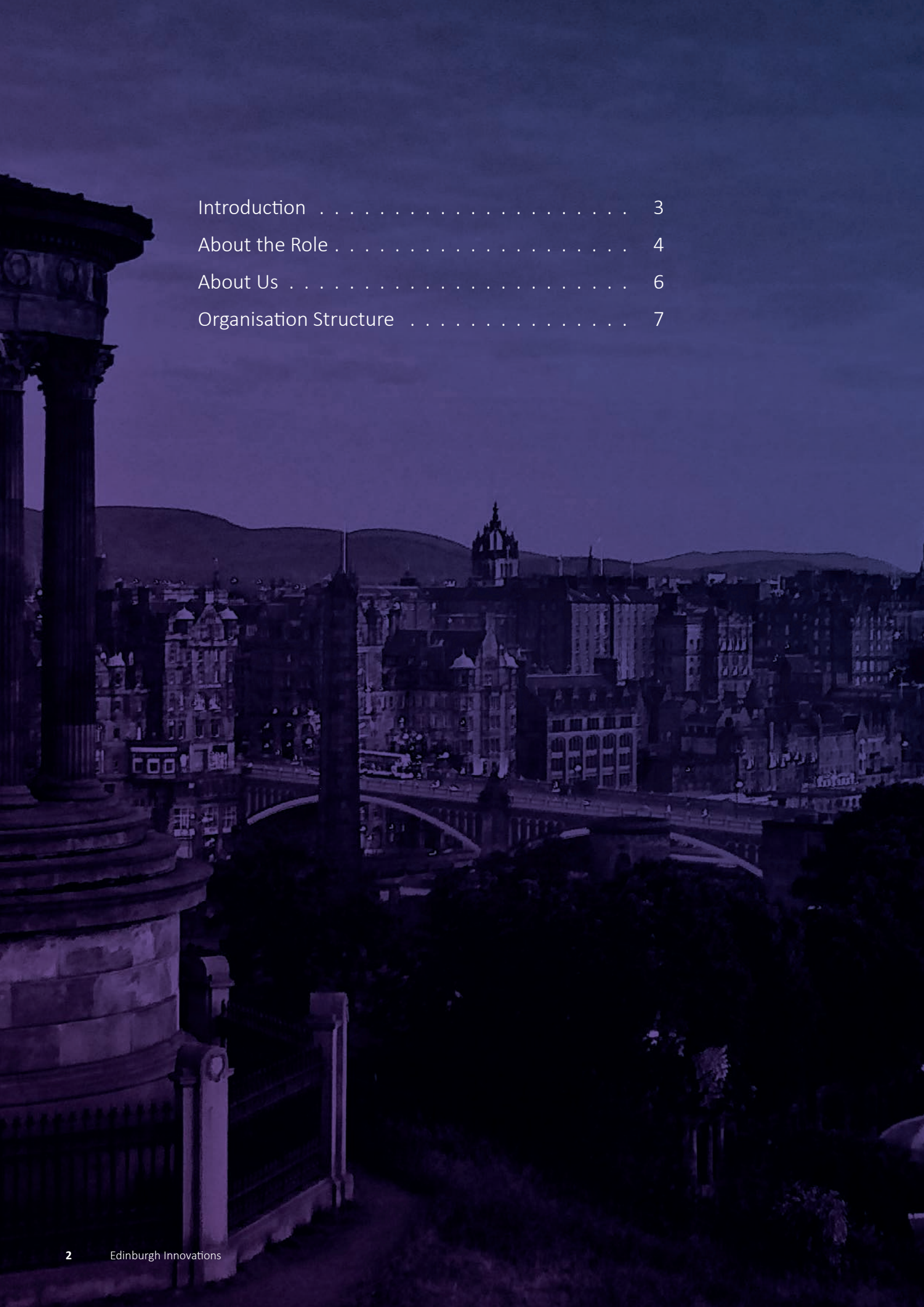


EDINBURGH INNOVATIONS

# FOR THE APPOINTMENT OF SENIOR INDUSTRY ADVISOR ROLE







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# Introduction

Edinburgh Innovations (EI) is the commercialisation company of the University of Edinburgh. Working closely with academics and other professional service staff, we help to connect the university with partners from industry, Government, other universities, charities and a host of others internationally. We have had five years of continuous growth and our Major Projects team is critical to maintaining this progress and reaching our next strategic goal of doubling our commercial outputs from 2020 to 2025.

We are looking for several advisors who can help us extend the international reach of this team into investment and corporate networks. We would like to engage individuals in several different locations. One advisor will be based on East Coast of the United States, one in Singapore and we are also recruiting sectorally based roles which could be based in the US, Europe or Asia.

These individuals need to have extensive, high level business networks and can work flexibly to generate concrete business leads for the Major Projects team to develop. An understanding of university commercialisation, or a willingness to learn quickly, would be an asset.





# About the Role

## Job Purpose

- Secure new major projects (>£3m scale)
- Develop significant new industrial partnerships
- Advise on University innovation themes
- Build University of Edinburgh reputation in specific sectors
- Provide guidance in foresighting

## Required Skills

- Recent experience at C level in a significant international organisation (company/institute/government agency)
- Strong network of contacts at senior level
- Recognised in their field as a leader/expert
- Track record or delivery of international projects
- Knowledge of Higher Education sector desirable

## Our Strategic priorities are as follows:

- Future health and care
- One health and food security
- Societal and planetary sustainability
  - *Financial services*
- Culture and creative economies
  - *Smart Edinburgh, tourism and festivals*
- Living and working digitally
  - *Digital manufacturing and automation*



## Commitment

- 1 or 2 days per week
- Infrequent travel to Edinburgh

## Remuneration

Approximately £750 per day, to be agreed dependent on experience.

## Dimensions

You will work collaboratively with Dr Andrea Taylor, Head of Major Projects and report directly to Dr George Baxter, CEO.

## Additional Information

We are looking for a highly creative, collaborative and proactive individual who will represent EI at the highest levels with integrity and professionalism.

At EI we are facilitators, we are proactive and we want to make a positive impact.

While strongly aligned with the University, EI has a distinct set of values and personality. We are Edinburgh Innovations, we make ideas work for a better world.

## To Apply

To apply for this role please click [this link](#).



# About Us

At Edinburgh Innovations we benefit society and the economy by helping researchers, students and industry drive innovation. We seek opportunities, we build partnerships, we make the journey easy, and we add value at every stage. We deliver easy access to research, facilities, technologies and funding streams. We help companies and other organisations to build innovative ideas using the right technologies, expertise and facilities at the University.

Edinburgh Innovations is a forward-thinking, innovative and entrepreneurial organisation with ambition and drive to make global societal and economic. We work at pace with multiple audiences and our values are the foundation of how we work together as a team and with our partners:

We are:

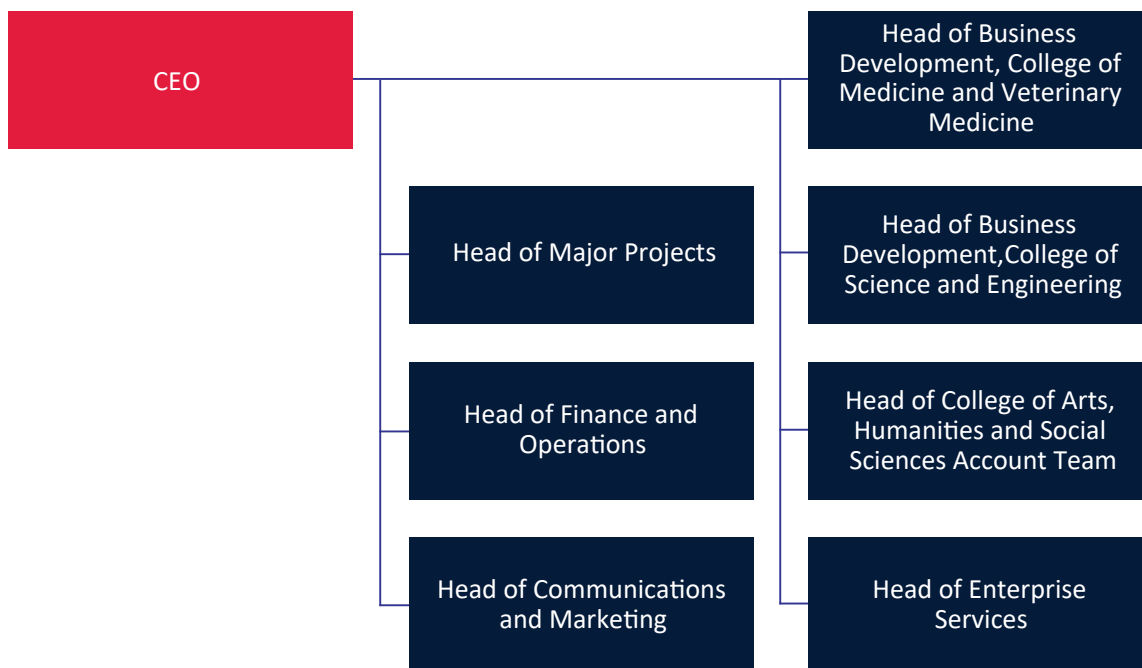
- Progressive
- Innovative
- Collaborative

**We make ideas work for a better world.**

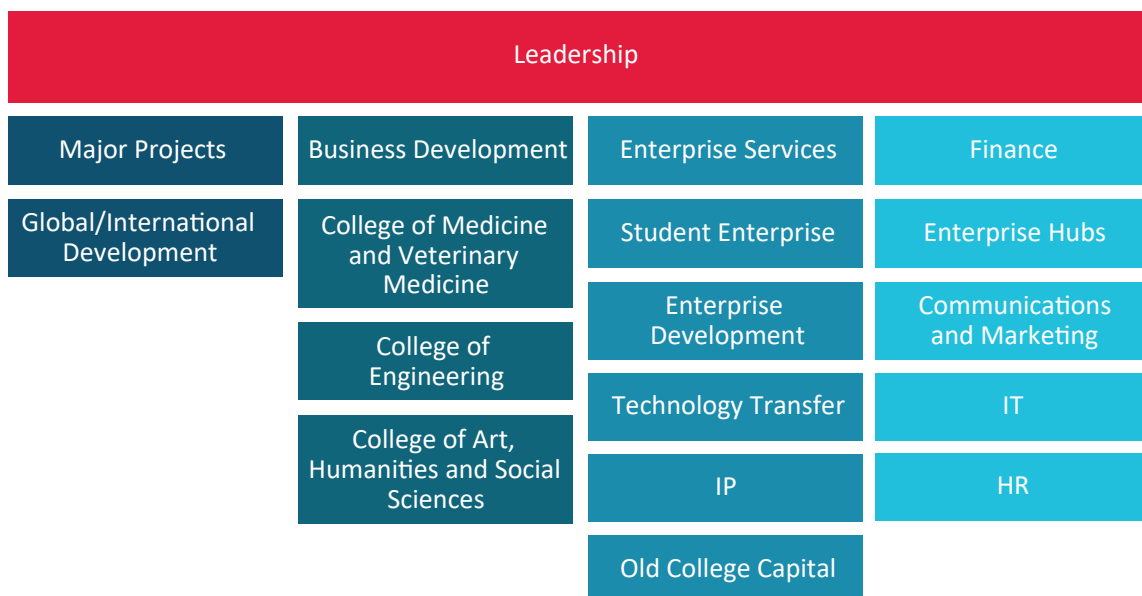


# Organisation Structure

## Leadership Team



## Edinburgh Innovations Structure





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EDINBURGH INNOVATIONS

**EDINBURGH INNOVATIONS IS THE UNIVERSITY  
OF EDINBURGH'S COMMERCIALISATION SERVICE.**

We benefit society and the economy by helping researchers, students and industry drive innovation. We seek opportunities, we build partnerships for mutual benefit, we make the journey easy, and we add value at every stage.

**We make ideas work for a better world.**

**[WWW.EDINBURGH-INNOVATIONS.ED.AC.UK](http://WWW.EDINBURGH-INNOVATIONS.ED.AC.UK)**

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